

# Frequently Asked Questions

## *Mitsubishi Jet towel*<sup>™</sup>

### 1. Why have there been over 650.000 *Mitsubishi Jet Towels*<sup>™</sup> sold worldwide?

**Speed** – From a users point of view, the biggest advantage is the incredibly fast drying time. Compared to the 30 to 40 seconds required by a typical air dryer, the *Mitsubishi Jet Towel*<sup>™</sup> reduces the drying time to less then 10 seconds.

**Cost** – Once up and running, a significant cost saving can be realized. For example, if a washroom with 400 users a day is equipped with the *Mitsubishi Jet Towel*<sup>™</sup>, annual savings amounting € 2,080 can be realized. The more the *Mitsubishi Jet Towel*<sup>™</sup> is used, the greater the cost savings!

**Sanitation** – First of all, the *Mitsubishi Jet Towel*<sup>™</sup> is the most hygienic hand dryer in the world. In addition, as no paper waste is generated the *Mitsubishi Jet Towel*<sup>™</sup> also offers the added benefit of keeping the washroom environment tidy and clean.

**Environmental Friendliness** - With the *Mitsubishi Jet Towel*<sup>™</sup>, paper waste is completely eliminated, meaning fewer natural resources are being consumed. This new and cutting-edge product reflects positively on facility operations.

**Low Maintenance** – Water from your hands is collected neatly in the unit's drain tank, keeping your floors clean, tidy and dry. With no more paper towel dispensers present requiring expensive refills, and paper waste pilling up, ongoing maintenance on the *Mitsubishi Jet Towel*<sup>™</sup> is incredibly low.

**Design Factor** - At first glance, one will directly notice the stylish design of the *Mitsubishi Jet Towel*<sup>™</sup>. This hand dryer is an "attraction" in every washroom facility.

### 2. Why is the *Mitsubishi Jet Towel*<sup>™</sup> the most hygienic hand dryer in the world?

As the *Mitsubishi Jet Towel*<sup>™</sup> uses high velocity air to dry your hands; users do not have to rub their hands anymore to get them completely dry. Latent bacteria don't stand a change this way.

In addition the *Mitsubishi Jet Towel*<sup>™</sup> only takes less then 10 seconds to dry your hands. Wet hands spread up to 1,000 times more bacteria than dry hands.

In order to improve hygiene even further, the *Mitsubishi Jet Towel*<sup>™</sup> features an antibacterial coating. This antibacterial coating substantially reduces the potential spread of harmful bacteria amongst users by preventing the growth and spread of bacteria and fungi.

### 3. Is it easy to install the *Mitsubishi Jet Towel*<sup>™</sup> ?

Yes, it is very easy to install the *Mitsubishi Jet Towel*<sup>™</sup>. The *Mitsubishi Jet Towel*<sup>™</sup> can be mounted on every standard wall, after that the hand dryer needs to be connected to electricity (220V).

#### **4. What is the lifespan of the *Mitsubishi Jet Towel*<sup>™</sup> ?**

Mitsubishi Electric can guarantee that the *Mitsubishi Jet Towel*<sup>™</sup> has a product life of 7 years based upon a 1000 users per day! This is proven in real-life settings, for example on various Japanese airports where the usage of the hand dryer can be extremely intensive.

#### **5. How much can I save by using the *Mitsubishi Jet Towel*<sup>™</sup> ?**

The initial purchase price of the *Mitsubishi Jet Towel*<sup>™</sup> is higher than that of most other hand dryers. However, after the *Mitsubishi Jet Towel*<sup>™</sup> is installed it is virtually free of maintenance, has a very long product life, and requires no expensive consumables and/or refills. The *Mitsubishi Jet Towel*<sup>™</sup> is also very energy efficient compared to other electrical hand dryers. Especially in the long run, the *Mitsubishi Jet Towel*<sup>™</sup> is the most cost efficient solution!

When using the *Mitsubishi Jet Towel*<sup>™</sup>, your variable operating costs will be reduced substantially. This can amount to thousands of Euros per year, depending on your specific situation.

#### **6. Why is the *Mitsubishi Jet Towel*<sup>™</sup> the most environmentally friendly hand drying solution in the world?**

Apart from the substantial cost savings you can achieve by employing the *Mitsubishi Jet Towel*<sup>™</sup>, this hand dryer is an easy way to make a small, but effective contribution to improve the environment. The *Mitsubishi Jet Towel*<sup>™</sup> minimizes the usage of natural resources and reduces (paper) waste and CO2 emission.

When you have chosen to install the *Mitsubishi Jet Towel*<sup>™</sup> a statement is being made that less waste, less use of natural resources, and cleanliness are paramount to your operating mission!

#### **7. In what colors is the *Mitsubishi Jet Towel*<sup>™</sup> available?**

The *Mitsubishi Jet Towel*<sup>™</sup> is available in two different designs. The traditional white design and the newly released anthracite/dark grey design with silver front panel.

#### **8. Does the *Mitsubishi Jet Towel*<sup>™</sup> makes a lot of noise?**

The *Mitsubishi Jet Towel*<sup>™</sup> operates at a low 59dB, making it one of the quietest hand dryers on the market today. The air speed can be adjusted, enabling the noise level to be reduced even further. Other hand dryers produce considerably more noise, typically in the range between 75 dB to 90dB.

#### **9. Is it possible to lease the *Mitsubishi Jet Towel*<sup>™</sup> ?**

The *Mitsubishi Jet Towel*<sup>™</sup> can be leased for only €0,95 per day. Please fill in our contact form for a free price offer.

#### **10. Is it safe for children and disabled people to use the *Mitsubishi Jet Towel*<sup>™</sup> ?**

Absolutely. The *Mitsubishi Jet Towel*<sup>™</sup> is very easy to use by children and people with disabilities. In addition, the *Mitsubishi Jet Towel*<sup>™</sup> has absolutely no negative effects on your skin or hands.